



As a subsidiary of Royal Huisman Shipyard, Rondal is involved in the design, manufacture and sale of recreational marine products for the large yacht segment. Products range from hydraulic winches, masts and booms to deck hardware for blocks, deck hatches and doors.

Historically, due to a relatively small market segment, production runs can be typically low volume events. Many manufactured items are by their very nature custom 'one off' units specific only to customers' individual needs.

# Managing Director



## The position

As the Managing Director and face of the company the position requires an energetic progressive thinker, capable of taking a hands on approach to lead and invigorate a well-established team of 80 persons. The candidate should be a team leader having a strong, forward thinking sense for identifying market trends to encourage new product developments whilst having a firm understanding of manufacturing related to the companies commercial needs. Through the sales team you will be required to maintain and broaden a client base whilst recognizing key accounts and strategic partners. Together with the Operations Manager you should preserve and improve current efficiencies in the various stages of manufacturing processes. You should be seen as a well-organized person with excellent communication skills prepared to travel for client meetings and trade shows. With a proven track record and a minimum of five years in management your result-driven style of management should be easily identifiable.

## Your profile

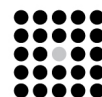
- Entrepreneurial and dynamic people manager with a strong commercial focus
- Organizational skills that naturally attract respect from your colleagues whilst showing empathy for those around you
- A strong sense for the bigger picture capable of nurturing ideas and identifying those to be brought to fruition
- Managerial expertise in the production industry. Familiar with international business transactions
- University graduate with technical / managerial degree [BA, B.Eng B.Sc, MBA]
- Initiate a Sales & Marketing strategy
- Strong affinity with yachting
- Residing within commuting distance of Vollenhove or prepared to relocate
- Whilst not essential, written and verbal languages. English and German helpful

## Your prospects

- Grow and develop a company with an already enviable reputation within the marine industry
- Develop new products, markets and business strategies
- Close cooperation with specialized external parties
- Excellent Salary and compensation package commensurate with experience

## Your application

For more information please contact Reinout Janssens, telefoon +31 (73) 684 25 32. Applications to **Van de Velde Groep**. The reference no. is **ROND010**.



**VAN DER VELDE GROEP**  
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